BGR Fact Sheet | 2017

BGR
Packaging Supply Chain Experts.

Company Description >

BGR is the #1 packaging supply distributor in Ohio and the 4 surrounding states. Serving a wide variety of industries we are proactive partners who consult and distribute across our customers entire package supply chain.

Our Difference >

A proactive partner. People choose BGR as their packaging supply chain partner for one simple reason: we replace reactive with proactive. It is our mission to challenge people beyond what they believe possible. It's this promise that made us realize that delivering excellent products is essential, but we wanted to do so much more. That's why we consider your entire packaging supply chain - From the sourcing and warehousing of your packaging materials through automating your packing line, BGR is known for anticipating your needs at every step. (See Core Competencies)

Industry & Markets Served >

BGR is an Industrial Packaging Supply Distributor with supporting expertise in Packaging Supply Chain Consulting. We serve the following markets: *Manufacturing / Wholesale / Automotive / Food /Pharma / Health Care / Steel / Metals*

Size >

BGR has a long history of growth. We don't see that stopping anytime soon. Currently, here's how we stack up:

- 150 Employees & Hiring..
- 100M Revenue & Rising...
- 40,000 SKU & Growing...
- 350,000 total sq. ft. of warehouse space and Expanding...

Leadership >

We're a privately owned family company who started with a mission to challenge people to grow beyond what they believe is possible. That mission continues today through the leadership of:

- President: Dean Backscheider
- Visionary: Allen Backscheider

History >

In 1972, Al Backscheider founded BGR with just 12 cases of tape, a suburban basement and the understanding that packaging and shipping companies needed a true partner. In the years since, the Backscheider family has built upon those same values and have since become the #1 packaging and shipping-supply distributor in Ohio and the 5 surrounding states.

Nationality & Geography >

BGR is headquartered in Cincinnati, Ohio, and services the surrounding four states of Indiana, Kentucky, Michigan, and West Virginia.

As a founding member of the Packaging Distributors of America (PDA), BGR offers national coverage through a network of 60 owner-operated packaging distributors located across the US and Canada.

Locations >

We are headquartered in: Cincinnati, OH
Additional facilities are located in:

- Louisville, KY
- Indianapolis, IN
- Huntington, WV
- Detroit, MI

Core Competencies >

Packaging Supply Chain Expertise - BGR is the only proactive distributor who services your entire packaging supply chain at every step:

1. Supply Sourcing - All the sourcing homework is done for you. We buy direct and pass the savings on to you. That simple.

2. Stocking Programs - BGR supports your JIT Delivery goals with tailored stocking programs; leveraging our 350,000 total sq. ft. of warehouse space across 5 states and national warehousing through the PDA (Packaging Distributors of America) network.

3. Conversion & Design - From industrial tape slitting and printing to custom packaging design, we convert packaging products made to fit your needs... not the other way around.

4. Packing Line Automation - Design, install, and service of Packaging Machinery to automate your packing line. Our automation engineers, service technicians, and in-house assembly and kitting services ensure your packaging line is always running smoothly.

5. Custom Printing - From product and barcode labels to printed tapes and boxes, our 7 flexographic and digital presses and a full staff of designers are dedicated to your custom printing and branding needs.

6. Flexible Delivery - Free delivery with our company-owned fleet of trucks on all orders over $250 within our service area.

7. Inventory Management - Take advantage of our complimentary vendor managed inventory service and product usage reports so you never have to slow down.

Subsidiaries, Businesses >

Triangle Label is a fully-owned subsidiary of BGR delivering custom labels for your packaging and products.

Brands, Products >

3M, Signode, Wulftec Stretch Wrappers, Storopack, Sealed Air, Combi Packaging Systems, Intertape Polymer Group, Sharp Bagging Equipment, Saint Gobain, FP International, Seal-A-Tron, Shurtape, Avery Dennison, Sigma Stretch Film, Pregis, Tesa Tapes, Kalfass, AEP Custom Films, Malpack Stretch Film, Stanley Bostitch, Novolex, Zebra Technologies, Datamax O'Neil

Website >

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